



E U R E N
EXECUTIVE SEARCH

A MEMBER OF
INTERSEARCH
worldwide organization of executive search firms

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Overview Euren

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Euren InterSearch was born in **1985** in Turin, as a specialized Executive Search firm. We are now able to offer, in Italy and abroad, a wide range of services:

Executive Search/Middle Management Search

(Italy)

Executive Search/Middle Management Search

(International)

Company Mapping/Talent Scouting

Other Services

Talent Assessment and Development, HR Management Consulting

In Italy we have **25 senior-level professionals**, working in our offices located in **Turin** and **Milan**, each one with different expertise per activity/industry/company function.

The "Ministero del Lavoro e delle Politiche Sociali" has given us authorization to carry out Search and Selection services (**Ministerial Authorization** n. 1317 dated 15/01/2007) and Outplacement services (Ministerial Authorization n. 13/1/0018250 dated 30 September 2008).

Euren InterSearch can operate abroad with similar services by partnering with the **international network InterSearch**, ensuring all the benefits of a global approach to international business. Euren is the exclusive partner of InterSearch in Italy. Established in **1989**, InterSearch ranks as one of the top international executive search organizations in the world, with more than **90 offices** in over **49 countries**.

Overview Euren: Assignments 2016-2020

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During the last five years (2016-2020):

- ▶ **856** assignments, for **184** customers (of which **293** international searches in **33** countries)
- ▶ **6.563** short-listed candidates
- ▶ **563** placements (**42%** Executive/Manager, **58%** Professional)

Services	Turnover
Search & Selection – Italy	52%
Search & Selection – International	25%
Other (Company Mapping, Talent Ass. & Dev., HR Consulting)	23%

Industry	Assignments
Automotive (OEM)	13%
Automotive (TIER1, TIER2)	30%
Chemical	7%
Electric, Electronic Equipment	10%
Fashion, Luxury	4%
Financial, Professional Services	7%
FMCG	11%
Household Appliances, Durable Goods	4%
ICT, Digital	1%
Logistics, Transportation	2%
Machinery	4%
Pharma, Biomedical	2%
Other	5%

Function	Assignments
Finance	9%
General Management	5%
HR	13%
ICT	3%
Logistics	3%
Manufacturing	12%
Purchasing	4%
Quality	3%
R&D/ Engineering	15%
Sales & Marketing	27%
Other	6%

Countries					
Austria	Denmark	India	Poland	South Africa	UAE
Belgium	DRC (Congo)	Ivory Coast	Romania	South Korea	UK
Brazil	France	Malaysia	Russia	Spain	USA
Bulgaria	Germany	Mexico	Serbia	Sweden	
China	Greece	Morocco	Singapore	Switzerland	
Czech Rep.	Hungary	Netherland	Slovakia	Turkey	

GLOBAL REACH. LOCAL IMPACT.

A worldwide organization of executive search firms

Established in **1989**, InterSearch ranks as one of the top international executive search organizations in the world:

- ▶ **90+** offices
- ▶ **49+** countries
- ▶ **650+** consultants/researchers
- ▶ **\$100+** million global revenue
- ▶ **2.200+** placements/year

InterSearch is governed by an **International Board**. The current Board consists of members from: Belgium • Ireland • Russia • UAE • USA.

Rigorous **member selection** criteria: experienced owner-operated businesses in each country with excellent reputation, local market knowledge and international recruitment experience. Each member committed to high professional and ethical standards.

Shared values built around the global partnerships we forge with our clients: reliability, quality, effective and open communication with both clients and candidates as well as between the InterSearch partners involved in cross-border projects.

Our highly qualified local and international **Centres of Expertise** make our services unique, especially in industries such as:

Automotive • Board Practice • Consumer Goods • Diversity & Inclusion • Energy, Oil/Gas & Renewable Energy • Financial Services & Banking • Industrial • Infrastructures, Construction & Environment • Life Sciences, Biotech & Healthcare • Start-up, Scale-up, Venture Capital • Technology & Telecommunications.

Central point of contact and control for the InterSearch network, single point of reference for the client's HQs, the InterSearch **Key Account Manager** acts as a global/regional point of reference for any issue. Cross-border projects always have a **Project Manager**, who has the direct contact with the client's HQs and the Operating InterSearch partner, and monitors all the phases of the assignment.

www.intersearch.org

InterSearch network highlights

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90 OFFICES IN 49+ COUNTRIES

Operating in 70+ markets



www.intersearch.org

Customer portfolio

Argo Tractors, CNH, Ducati, FCA, Ferrari, GM, Iveco, Jaguar Land Rover, Lotus, Maserati, Peugeot/Citroen, Porsche, Qooder

AUTOMOTIVE (OEM)

Brembo, CLN Group, Cooper Standard, CSI, Dana, Denso, Endurance, Hella, ITT, Johnson Control, Marelli, Pininfarina, SKF, Sogefi, Tenneco, Trelleborg

AUTOMOTIVE (TIER1, TIER2)

Akzo Nobel, DAW, Eigenmann & Veronelli, Linde Gas, Lubrizol, Mapei, Petronas, PPG, Sipcarn Oxon, Sol Group, Zobebe

CHEMICAL

Bitron, Datalogic, Everel, FAAC, Gewiss, Logic, Pramac, Prysmian, STMicroelectronics, Vimar, Zoppas

ELECTRIC/ELECTRONIC EQUIPMENT

AGV, Azimut Benetti, Bulgari, Geox, Loro Piana, LVMH, Marchon, Miroglio, Natuzzi, Valentino

FASHION, LUXURY

Accenture, ADP, Charme Capital Partners, CNHI Financial Services, Compass, Confindustria, DEA Capital, Ersel, FCA Bank, FCA Services, Fisher, IMQ, Intoo, IQ Consulting, TUV

FINANCIAL/PROFESSIONAL SERVICES

Barilla, Bolton, Caffè Vergnano, Diageo, Ferrero, Fiorucci, Galbusera, Lavazza, Lindt, Mutti, Parmalat, Perfetti Van Melle, Sofidel, Unilever

FMCG

Ariston, De'Longhi, DL Radiators, Elica, Hansgrohe, Kone, Lagostina, Munters, Technogym, Whirlpool

HOUSEHOLD APPLIANCES, DURABLE GOODS

Deltatre, Green Hills, Redcoon, Subito.it, Venere.com, Vodafone

ICT, DIGITAL

Artoni Trasporti, Avis, BCube, Codognotto Group, Gruppo Koelliker, Hertz, Katoen Natie, Number 1, Sagat, SDA Express Courier

LOGISTICS, TRANSPORTATION

Atop, AVL, Bonfiglioli, Cefla, Coesia, Comau, Eidos, Intertaba, Manuli Hydraulics, Prima Industrie, Tetra Pack,

MACHINERY

Actavis, Alfa Wasserman, Amplifon, Chiesi, Diasorin, Esaote, Livanova, NMS Group, Roche, Sorin Group, Zambon

PHARMA, BIOMEDICAL

ActionAid, Ansaldo Energia, Cementir, De Agostini, Decathlon, Enel, GE Avio, Hera, Istituto Italiano di Tecnologia, Juventus, NH Hotels, Unicoop

OTHER

Contacts

www.intersearch.it



Milano

Via Carducci, 26
+39 02 5814021

Torino

Corso Marconi, 13
+39 011 6690143